

# CASE STUDY | MOSCHINO

From Fashion Week to Brand Affinity: how to strengthen brand image

# **Main Challenge**

The collaboration between **Moschino** and Storeis, which began in 2024, aims to strengthen upper funnel activities to increase brand awareness, consideration and visibility. The goal is to increase brand recognition and qualified traffic to the site.

### **How To**

The strategy focused on several activities, including:

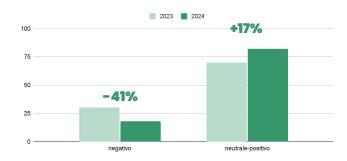
- Awareness campaigns to keep Moschino top of mind with the target audience, combined with ongoing consideration campaigns to ensure consistent traffic volumes
- Use of **diversified ADV formats** to maximize reach and engagement of activities
- Ongoing performance monitoring and optimization to ensure campaign effectiveness and gather strategic brand insights
- Brand Lift Study on Meta to assess evolution of brand perception

# **Key Wins**

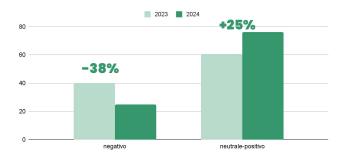
The Brand Lift Study showed a meaningful improvement in brand perception, with an increase in positive responses and a decrease in negative responses compared to the 2023 results. Specifically:

- +17% improvement in **brand perception**
- +25% improvement in consideration of Moschino as an iconic brand

## "What do you think about Moschino?"



### "Do you think that Moschino is a trendsetter?"



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