

DRIVE-TO-STORE:
ORCHESTRATE
DIGITAL CHANNELS
TO SUPPORT A NEW
STORE OPENING

STOREIS.



Automotive Accessory Brand

# **GOALS**



Support the **opening** of a **flagship store** through an **omnichannel strategy** that generates **awareness**, **leads** and **traffic** either offline and online



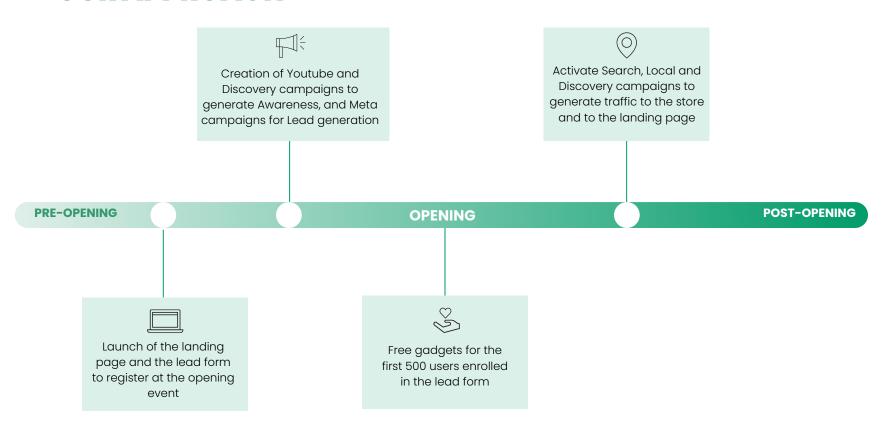
Increase footfall to the store on the first days of opening



Support the visibility of the store in the **post-opening** phase by continuing to generate **traffic** to the dedicated landing page



# **OUR APPROACH**



## **KEY WINS**

### **GOALS**

- Support the opening of a flagship store through an omnichannel strategy that generates awareness, leads and traffic either offline and online
- Increase footfall to the store on the first days of opening

Support the visibility of the store in the post-opening phase by continuing to generate **traffic** to the dedicated landing page

### **RESULTS**

**4M Impressions** 

+34K Sessions to the lead form page

+2400 Leads collected by Meta

Footfall to the store on the opening day 4.727 Total accesses to the store in the first +9.000

three days

**9M** 

**Impressions** 

Sessions to the landing page +30K

(80% of the total)

# WANT TO LEARN MORE? LET'S TALK:)

# STOREIS.

via Carlo Leoni, 7 35139 Padova (Italy)

(Left) (+39) 049 738 6284

info@store.is

SUBSCRIBE TO OUR NEWSLETTER  $\rightarrow$ 

store.is